

# Typical Economic Analyses and Business Valuations Performed By

## Economic & Policy Resources, Inc.

### **PERSONAL INJURY OF WORKING ADULT**

Plaintiffs (husband and wife) were employed as laborers in Defendant's factory. Husband received severe and permanent disabling injuries while operating an improperly modified and maintained elevator. EPR undertook an evaluation of husband's lost earnings capacity and loss of household services to wife Plaintiff. EPR provided a written report and presented trial testimony.

### **CONTRACT TORT INVOLVING A STARTUP BUSINESS**

Defendant corporation owned and operated a medical clinic. Plaintiff and Defendant discussed plans for forming a business relationship to own and operate a similar clinic in another location. Plaintiff expended monies to lease facilities and commence business activities based on discussions with Defendant. Plaintiff brought suit when Defendant decided not to pursue the proposed plans. Plaintiff claimed significant loss of profits and value in civil litigation. EPR critiques Plaintiff expert's analysis, prepared defense counsel for deposition and cross of Plaintiff expert, and prepared an independent analysis of Plaintiff's losses. Case was settled following deposition.

### **PERSONAL INJURY OF NON-WORKING PERSON**

Plaintiff was a high school student with exceptional scholastic standing and IQ test results. Following an automobile accident, Plaintiff was determined to be permanently disabled with significantly reduced cognitive capacity. EPR, working with a Certified Rehabilitation Counselor specializing in head injuries, prepared an analysis of lost earnings capacity resulting from reduced academic potential.

### **CONTRACT TORT INVOLVING EXPANSION EFFORTS OF EXISTING BUSINESS**

Defendant's corporation leased a unique and special use facility as part of an expansion plan for its business activities. Following less than one year of occupancy, Plaintiff as owner of the facility, refused to make repairs to the facilities consistent with the lease arrangement. Defendant refused to make lease payments and Plaintiff brought suit for eviction. Defendant, following eviction, brought suit for damages in the form of loss of business profits. EPR undertook an analysis of Defendant's lost profits and reduced business value because of the interruption of Defendant's expansion plans.

### **PERSONAL INJURY OF SMALL BUSINESS OWNER**

Plaintiff founded small trucking company which grew over the years to a significant business venture. Plaintiff was permanently disabled as a result of injuries in an automobile accident. Plaintiff's efforts were primary to the continued success of the business. EPR undertook an analysis of the lost profits to the business as the result of the businesses' loss of a key person.

#### **WRONGFUL DEATH OF A CHILD**

Mother and child died as a result of a mass transit accident. Husband and remaining family members brought suit claiming loss of services and estate. At the court's request, EPR prepared an analysis of the economic loss to surviving family members. The court employed the analysis to divide the proceeds among multiple Plaintiffs.

#### **VALUATION OF ECONOMIC LOSSES ASSOCIATED WITH SECURITIES FRAUD**

Plaintiff, a practicing physician, was systematically defrauded through a complicated foreign investment scheme. Working with the responsible criminal investigation authorities, EPR prepared an inventory and analysis of Plaintiff's economic losses in support of related civil litigation.

#### **ENVIRONMENTAL CONTAMINATION**

Plaintiff corporation owned and operated a factory adjacent to Defendant corporation's factory which included a dry cleaning facility. Defendant, over a period of years, allowed cleaning solutions to enter the ground water resulting in contamination of Plaintiff's adjacent parcel. Plaintiff became aware of the contamination during the bank's due diligence process. As a result of the contamination, Plaintiff's bank declined to provide financing for a major expansion of Plaintiff's facilities. Plaintiff experienced significant loss of profits and impairment of its capital investment capacity. EPR undertook a valuation of Plaintiff's lost profits and loss of business value.

#### **MATRIMONIAL DISSOLUTION**

Husband was employed for many years with Company X who offered its employees retirement benefits. The marriage ended in divorce five years prior to husband receiving his pension benefits. EPR prepared a calculation of the present value of the husband's pension benefits for purposes of determining the value of marital assets.

#### **WRONGFUL TERMINATION**

Plaintiff's employment was terminated after refusing to execute confidentiality agreements with employer. Plaintiff's expert determined damages without regard to alternative employment options of Plaintiff. EPR prepared an analysis of Plaintiff's employment prospects following termination.

#### **VALUATION OF HOMEMAKER SERVICES**

Plaintiff's estate brought suit to recover damages for wrongful death of retired grandmother and caregiver. Deceased, who died in an automobile accident, was caregiver to her disabled husband and a child. EPR prepared an analysis of Deceased's efforts in support of the household. Using the appropriate economic data, EPR was able to determine the economic loss to the family unit.

#### **CONTRACT TORT INVOLVING CONSTRUCTION OF MAJOR POWER GENERATION FACILITY**

Plaintiff limited partnership negotiated a 30-year power sales contract with a major electric utility for the output of a new generation facility. During the course of facility construction, Defendant utility notified Plaintiff that the power was no longer required, regulatory approvals could not be obtained and the power sales contract would not be honored. Plaintiff took suit to enforce the contract and/or recover economic damages. EPR undertook a comprehensive analysis of Defendant's economic damages including lost profits.

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